

Grupo LALA Reports Second Quarter 2017 Results.

Second quarter 2017, highlights:

- LALA reached an 16.0% increase in Net Sales, closing at 14,967 million pesos
- 14.6% increase in Gross Profit, to reach 5,787 million pesos
- 2,096 million pesos EBITDA, 11.0% above the same period last year

Mexico City, July 24th, 2017 – Grupo LALA, S.A.B. de C.V., a Mexican Company focused on healthy and nutritious foods, (“LALA”) (BMV: LALA), today reported results for the second quarter 2017. The following information has been presented based on International Financial Reporting Standards (IFRS) and in nominal terms.

The following chart provides an abridged Income Statement, in millions of pesos. The margin for each figure represents its ratio to net sales and the percentage change from the quarter ended June 30th, 2017, as compared with the same period in 2016:

P&L	2nd. Q '16	% Sales	2nd. Q '17	% Sales	Var. %
Net Sales	\$ 12,903	100.0%	\$ 14,967	100.0%	16.0%
Gross Profit	5,050	39.1%	5,787	38.7%	14.6%
Operating Income	1,543	12.0%	1,634	10.9%	5.9%
EBITDA⁽¹⁾	1,888	14.6%	2,096	14.0%	11.0%
Net Income⁽²⁾	1,101	8.5%	1,148	7.7%	4.3%

(1) EBITDA is defined as operating income before depreciation and amortization.

(2) Net Income refers to Consolidated Net Income.

Message from Management

Scot Rank, Grupo LALA's CEO:

“I would like to highlight the positive performance of our operation in Mexico in the second quarter of 2017, where sales growth and productivity improvements allowed us to increase total Company EBITDA by 11.0%.”

Please click on the following link for a PDF file containing the full text of the press release:

GRUPO LALA REPORTS SECOND QUARTER 2017 RESULTS

Please click on the following link for a PDF file containing the full text of the press release in Spanish:

GRUPO LALA REPORTA RESULTADOS DEL SEGUNDO TRIMESTRE 2017

About LALA

Grupo LALA, (BMV: LALA), Mexican company focused on healthy and nutritious foods, has a history of more than 65 years of experience in the production, innovation and marketing of milk and dairy products under the highest quality standards. The Company operates 22 production plants and 160

distribution centers in Mexico, United States and Central America, supported by more than 34,000 employees. Grupo LALA's fleet of approximately 7,000 vehicles distributes its more than 600 products to nearly 500,000 points of sale. LALA's portfolio is led by its two main brands: LALA® and Nutri Leche®.

For more information, visit: www.grupolala.com

Grupo LALA trades on the Mexican Stock Exchange under the ticker symbol "LALA"